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November 2014

Enriching the Soil, Planting the Seeds

From the Board Chair and Executive Director

Fiscal year 2014 was a tremendous one for the conservation of our streams, forests and fields here in the Triangle. We call this year's letter "Enriching the Soil, Planting the Seeds" because the sense of renewal, energy and aspirations for the future of Triangle Land Conservancy are so palpable.

A rush of projects came forward last fall, spurred by the (hopefully temporary) end of the state conservation tax credit effective January 1, 2014. TLC permanently protected ten high-value conservation properties for a total of 890 acres across five counties, with an asset value of \$5,395,000. For each dollar of support from individual donors, members and family foundations, TLC leveraged \$10 from federal, state, and local funds. **This 10:1 leverage ratio underscores how important unrestricted contributions are to our effectiveness.** Many thanks to our donors for making these projects possible.

In October 2013, TLC purchased the 405-acre **Walnut Hill** property straddling the Wake and Johnston county line from the Williamson family—a project highlighting TLC's core strengths in completing complex and important conservation projects. Working with two sisters who had inherited the long-held family land, funding allocated by the county commissioners from both counties, two state funding sources, a non-profit partner, and funds raised from TLC's ***Our Water, Our Land*** campaign, we were able to purchase this historic farm which appraised for over \$5 million. This property is adjacent to state park land and the Neuse River Greenway. With the community's support, Walnut Hill will open to the public in the coming years. The I-540 outer loop is slated to be built a stone's throw away and Wake County is speeding past one million residents with no sign of slowing down, so we can only imagine how meaningful this open space will be to future generations of Triangle residents.

Thanks to nearly 32 years of generous support from our donors, the idea of protecting important open space for future generations is no longer an intellectual one; it has truly become a reality. This year, we received a breathtaking bequest from **Hildegard Ryals**, a longtime supporter and passionate open space advocate for New Hope Creek and Durham County. Ms. Ryals' \$1.7 million bequest will be invested and treated as an endowment to support our conservation work for generations to come.

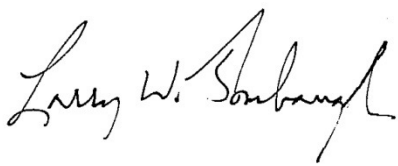
Planned gifts ensure the permanence of TLC's efforts to keep our beloved nature preserves open to the public, the stewardship of nearly 17,000 acres, and that our conservation staff has the ability to close on the important new land protection efforts. The growing number of TLC's Heritage Society members – people who have told us they are including TLC in their estate plans – makes certain this important work will continue to benefit our community long after we are gone.

In June 2014, the board of directors adopted a new strategic plan to guide TLC through 2020. The process to create the plan included feedback from over 400 members who completed a survey, three forums with partners and supporters, and six months of work from a dedicated steering committee of board and staff.

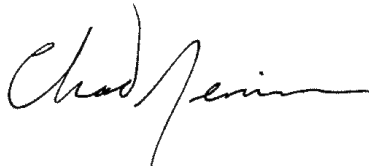
The guiding themes for the planning effort were to increase the relevance of the organization to communities across the triangle, develop clear strategies to achieve outcomes in our four public benefits (safeguarding clean water, protecting natural habitats, supporting local farms and food, and connecting people to nature), and forge new strategies to fund urgent open space needs given an 80% decrease in state funding since 2008.

These are exciting times for TLC. We brought on several outstanding new staff members, and six highly regarded new board members agreed to serve (listed on the front). We believe wholeheartedly that our region needs an even stronger and more vibrant organization in the coming years to ensure communities a clean water supply and high quality of life that includes parks, trails, local food, and beautiful open space. Your generous involvement makes all of this possible.

Thank you so much for your support.



Larry Tombaugh
Board Chair (2012-14)



Chad Jemison
Executive Director



SUPPORTING LOCAL FARMS AND FOOD

"This has given me more knowledge and experience about how to farm in this country. It's been very important for my daughters, who attend community college, they've learned how to plant, grow and sell. We sell at the Chapel Hill Farmers' Market. So, to all of you who provide the space for us to grow vegetables here ... thank you."

Tri Sa, Transplanting Traditions Farmer at TLC's Irvin Farm Preserve

Watch a short video about Transplanting Traditions at www.annualreport.triangleland.org/sustained-focus



PROTECTING NATURAL HABITATS

"While working the lands at Temple Flat Rock, we saw a covey of about ten quail fly out. It shows that when you manage the land, some of the more rare wildlife will come back and thrive. Any day I get to see a healthy covey of wild quail is a good day."

*Brandon Price
Land Management Professional
& TLC Supporter*

Watch a short video about Habitat Protection at www.annualreport.triangleland.org/sustained-focus



SAFEGUARDING CLEAN DRINKING WATER

"TLC offers an inspirational resource for experiencing nature close to home. But when it's gone, it's gone forever. Every dollar donated leverages \$10 to protect more land. And once you've experienced these open spaces and wild waters it's hard to turn your back on them."

*Ron Strom
Chapel Hill Resident
& TLC Sustainer*

Watch a short video about TLC's ongoing regional efforts to safeguard drinking water at www.annualreport.triangleland.org/sustained-focus



photo credit: Sonke Johnson



CONNECTING PEOPLE WITH NATURE

"TLC has been a huge supporter of this project. Their commitment to underserved children and to connecting people with the land is benefiting a generation. They believe in this work and it's benefiting our whole Triangle community."

*Wendy Banning
Director, Learning Outside
at TLC's Irvin Farm Preserve*

Watch a short video about Learning Outside at www.annualreport.triangleland.org/sustained-focus



photo credit: Wendy Banning, Learning Outside



2013 - 2014
Annual Report Snapshot

We see the Triangle Region as an increasingly healthy & vibrant place to live, where wild & working lands are protected & everyone has access to open space, clean water & local food.

Get Out & Enjoy the Wild, Right in Your Backyard.



Triangle Land Conservancy Office
Durham, NC

Completed 11 land projects,
permanently conserving almost 890 acres.

Just 12 miles & a home run from DBAP
Horton Grove
Nature Preserve
Durham County



The Old Well, UNC Campus
Chapel Hill, NC

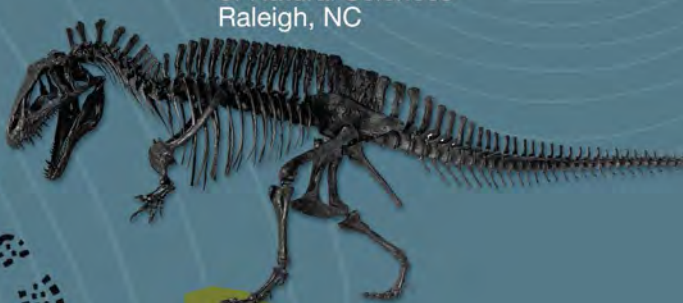
Approx. 7 miles from the Tarheel Campus
Johnston Mill
Nature Preserve
Orange County

Conservation projects included **360 acres of farms, 520 acres of forest, and 105 acres located in natural heritage areas.**

Protected 7 miles of streams, safeguarding clean drinking water for hundreds of thousands of Triangle residents.

Open Space for All. Clean Water for All.

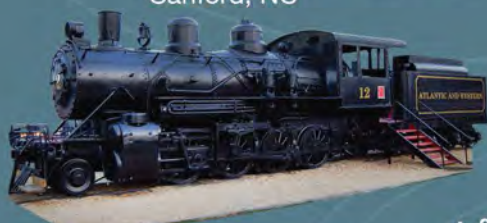
NC Museum of Natural Sciences
Raleigh, NC



10.5 miles to a wild land full of wonder
Swift Creek Bluffs
Nature Preserve
Wake County

In 2013, TLC purchased the **405 acre Walnut Hill Farm** in Wake and Johnston Counties and plans to open the property as a public nature preserve in the coming years.

Railroad House Museum
Sanford, NC



Only 9 miles to a public boat launch on the Deep River
McIver Landing
on the Deep River
bordering Lee County

Began restoration work on **25 acres of native warm season grasslands** at Horton Grove Nature Preserve.



Ava Gardner Museum
Smithfield, NC

A relaxed 19-mile country drive
Flower Hill
Nature Preserve
Johnston County

Hosted over **450 children and teens** for educational workshops and camps on TLC properties.

Local Food for All.



Chatham Co. Courthouse
Pittsboro, NC

Only 10 miles from the Courthouse steps
White Pines
Nature Preserve
Chatham County

Protected Natural Habitats.

With input from community stakeholders, we refined our **vision and mission** and completed a new **strategic plan** that will guide our work for the next five years.

TLC strives to create a healthier and more vibrant Triangle region by safeguarding clean water, protecting natural habitats, supporting local farms and food, and connecting people with nature through land protection and stewardship, catalyzing community action, and collaboration. Visit triangleland.org to voice your support through a donation or by becoming a volunteer.



Land & Easement

Judy Andrews
Bobby Branch
Sally Greaser
Ella & Frank Holding
Olivia B. Holding
Anne H. Lindsey
Janice & Margaret Lindley
Laurie & Terry Sanford
Betty Brandt Williamson

Bequests Received

Hildegard Ryals
Jean Parish

\$100,000+

Anonymous (1)

\$25,000-\$49,999

Blue Heron Asset Management
F.M. Kirby Foundation, Inc.

\$10,000-\$24,999

Marcia & Frank Bennett II
Earth Share of North Carolina
Pam & Brad Hemminger
Caroline & Danny Kadis
Children of Stella & Ian Maunsell
REI Recreational Equipment, Inc.
Ruth & Stephen Grant Fund of TCF
Patrick Thompson
Wind Point Foundation

River Society – Heron Circle

\$5,000-\$9,999

Dianne Bertsch
Mary Mac & Thomas Bradshaw
Brenda & H. Keith Brodie
Clay Foundation – East
June K. Foushee
Jean Hodder
Olivia B. Holding
Betty P. Kenan
Johann Horst Meyer
United Way of the Greater Triangle

River Society – Kingfisher Circle

\$2,500-\$4,999

Anonymous (3)
Mary & Jonathan Howes
Stella Boswell & Craig Heinly
Bonnie & James D. Cox
Gail Boyarsky & Walter Fowler
Wendy F. Greene-Helms & Russell Helms
Claire Horne & Aris Buinevicus
Janice & John McAdams
Janis McFarland & Rich McLaughlin
Oak Fund of TCF
Sepideh Saidi
Jana & Jason Scislowski
Anne Stoddard & Ron Gallagher
Cathy Pascal & Ron Strom
Nancy & Larry Tombaugh
Margaret & Dean Urban
Nancy & Monty White
William C. Ethridge Foundation, Inc. (Martha W. Dunnagan)

River Society

\$1,000-\$2,499

Anonymous (1)
Kay & James Allen
Stephanie Anderson & John Mitchell
Aqua Pennsylvania, Inc.
Sandra & John Atkins
Stephanie Bass & Bill Holman
Rachel & Alec Bethune
Phil Blank
Gloria Blythe
Deanne & Kirk Bradley
Irene & Alan Briggaman
Patty Brigiglio
Norman Budnitz
Stacey & John Burkert
Paula G. Cothren
Josephine & Stuart Dorsett
Shirley Drechsel & Wayne Vaughn
Thomas Emmel
Kent Fiala
Sally Gewalt & John Petranks
Adele & Willard Gidwitz Family Foundation
Jennifer & Eric Ginsburg
Great Outdoor Provision Co.
Liz Guzynski & Patrick Chu
Julie & Jason Hall
Virginia Hester
Richard & Ford Hibbits
Nancy & Sig Hutchinson
IBM Matching Grants Program
Hannelore & Konrad Jarausch
Lisa & Chad Jemison
Mary Joslin
Nell Joslin
Nannerl & Robert Keohane
Margaret & Thomas Keller
Monica Kraft & Charles Cairns
Thomas Krakauer
Cathy & Randy Lamb
Ayden R. Lee, Jr.
Lisa & William London
Jennifer D'Arcy Maher
Tracy Mancini & Norris G. Cotton
Jean & Michael Mankowski
TH Maren/SK Fellner Fund at TCF
Harriet & D.G. Martin
Susan & Robert McClanahan
Joseph McClernon
Ranee & Sean Montgomery
Cathy Murphy & John S. Manuel
Mary & David Neal
Laura & Chuck Neely
Regina & Ted Oliver
Tess & William O'Brien
Carolyn & Wade Penny
Karen Perizzolo & Joel Mattox
Ona & Peter Pickens
Mark Pilgrim
Prentice Foundation
Jane Preyer
Beatrice & Leonard Prosnitz
Suzy & Alfred Purrington
Susan Reimer
Grace Jones Richardson Trust
Andrea L. Rohrbacher
Liz & Butch Rooks
Lori & Tim Rowe
Happy & Geoff Sayre McCord
Gayle Rose & E. Allan Lind
S&C Harvest Foundation, Inc.
John B. Sherrill
Ann C. & C. Hamilton Sloan Foundation
Eve & Sherwood Smith
Liz & John Snyder
Joyce & Fred Sparling
Marilyn & Joseph Sparling
Philip Spiro
Sylvia & Don Stanat
Francine & Don Stephenson
Anne & Fred Stratton
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Strowd Roses, Inc.
Patricia & Stanley Stutts
Annie & Patrick Sullivan
Janice Swab
Becton Tannebaum Fund of TCF
Hayden & Bud Taylor
Juliann Tenney & Bill Reppy
Dale Threatt-Taylor & Barrington D. Taylor, Jr.
Trapani Chaitable Family Fund of TCF
Unique Places, LLC
Laura & Drayton Virkler
Jennifer & Brian Vosburgh
Wellspring Fund of TCF
R. Peyton Woodson III
Mary & Lawrence Zucchini

\$500-\$999

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Ann & Dev Anderson
Marilyn & John Brantley
May & Cotton Bryan
Libby & Lee Buck
Shannon Bueker
Carolyn & W. Robert Connor
Cindy Kaye Cook & Tom Cook
Elizabeth & Robert Dean
Robert K. Fisher
Dana Folley
Constance & Robert Glenn
Lallie & David Godschalk
Karen & Charles Goss
Sarah W. Greaser
Jill & C. Weller
Anne N. Loeb
Carlton Midyette
Polly & David Moreau
Amy & Peter Murea
Bill Mullen
Bonnie Nevel & Richard Newell
Chris & Bob Nutter
Phyllis & Knowles Parker
Nancy & Peter Perault
Diane & Jeffrey Pettus
Elizabeth & John Pringle
Gail & Mike Ray
Lynn Richardson
Surrinda & Michael Roberson
Gayle Rose & E Allan Lind
Barbara & Jonathan Sheline
Cynthia L. Shimer & Eric N. Wiebe
Charlotte H. Smith
Janet H. Sparrow
Cara Stackpole & Gordon Bolt
Jean Spooner & Robert Fischer
Jenna Staples
David Stephan
Margaret Stetson & Bruce E. Wilks
Joe Tarlton
Pam Troutman & James W. Smith
Pace & James Vernon
Lee & Bruce Vrana
Ken Walsh
Coleman Whittier

\$500-\$999

(Organizations)

IBM Employee Services Center
Lockridge Community Association
Mellow Marsh Farm
Network for Good

\$250-\$499

Anonymous (3)
Greg Abashian
Keith Bartell
Chris & Bob Berndt
Tanya & Ben Blankenship
Patricia & William Blau
Catherine E. Bollinger & Thomas E. Scheitlin
Rebecca Boston & Scott Shore
Blair Bowers
James Brosnan
Elizabeth Bullitt & Allan Friedman
Julia & Andrew Burns
Celeste Burns & Alex Johnson
Damon Burns
Pamela & William Camp
David T. Connelly
Carolyn & W. Robert Connor
Cindy Kaye Cook & Tom Cook
Jean & Art Cooper

We are grateful for everyone who gives time, land and money to support TLC. The following list recognizes contributions made during the last fiscal year (July 1, 2013 to June 30, 2014). The includes donors of restricted gifts and members who give unrestricted support. It does not include payments on pledges made and recognized in previous fiscal years. We have worked hard to ensure that names and gift levels are correct, but please contact the TLC Development office if you find an error or have a question or comment: 919-908-0051 or advancement@triangleland.org. (Please note that TLC appreciates gifts made through workplace giving campaigns. Please let us know if you are giving this way so that we can thank you)!

Marlene Coulter
Claudia & Matthew Curran
Mary H. Dawson
John Dorney
Marilyn & John Dutton
Gabrielle C. Falk
Howard A. Fitts
Janet D. Fleming
Angie Frizzell
Amy Grzmuth & Sandra Metz
Stacy & Jeff Glass
Judith & Lester Grant
Julie & Warren Grill
Marie & Sam Hammond
Sheryl & William Harmon
Elizabeth & Albert Harris
Eleanor C. Hawkins
Eric M. Hawkins
Jeffrey Hawting
Lynn Heinrichs & Jan Grossman
Mary Hulett
Martha Ann Keels & Dennis Clements
Barbara & Don Kennedy
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Carolyn Leith
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Beth & Roger Lamana
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Sandy & Bet McClamroch
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Sara E. Miller & David N. Howell
Julie H. Moore
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Suzanne & Jeff Morrison
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George W. Newton
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Robert Reece
Jeannine & Mitchell Reese
Douglas Reeves
Diana & Heman Robinson
Gloria & Jim Rolls
Joan Siefert Rose & Jim Rose
Susan Saenger & Gary Gartner
Copol Sanchez
Margaret & Timothy Sanford
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Kate Scholberg & Christopher Walter
Delphine & William Sellars
Richard L. Silva
Nancy & David Siebens
Cynthia & Steve Sollod
Lisa & Mark Soticheck
Brant Sprunger
Julie & Rick Staelin
Catherine Starkweather & Dan Oldman
Maxine & Alan Stern
Stidham Family Fund of TCF
Janice Stratton
Sandra Sweitzer & Rob Lamme
Adam Terando
JoAnna Thomas & Allen Spector
Family Philanthropy Fund of the Jewish Community Foundation
Sveitsky-Van der Horst Funds of TCF
Roberta Weinberg & Alan Fanning
Louise B. Williams
Charlotte & Shawn Williams
Elizabeth Wintermute & John Little

\$250-\$499

(Organizations)

Carolina Canoe Club
Elevation Burger
Patria Properties, Inc.
Sanford Law Office
Timberlyne Neighborhood Association

\$1-\$249

Anonymous (16)
Angelo Abbate
Joanne Abel & Rama Mills
Betty & Allen Adams
Lyle Adley-Warrick
Robert J. Ahlert
Aqueil Ahmad
Margaret & T.R. Ainsley
Ruth M. Aitken
Robert L. Ajax
Christine Albgo
Virginia Aldige
Paula Alexander
Catherine Alguire
Ethelene Allen
James Allen
Jaymi & Jason Allen
Kelly Allen
Susan & Howard Lee Allen
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Alberto Alzamora
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Elizabeth C. Anderson
Susan & Holt Anderson
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Hannah & Richard Andrews
Phyllis & Robert Andrews
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Karen Bronson
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David Brower
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Molly Brown
Regan & Robert Brown
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Carolyn & Charlie Buckner
Jean Buckwalter

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Joan & Maurice Bursy
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Nancy Butterfield
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Donna & Richard Cairra
James P. Caldwell
Lee Calhoun
Janet E. Campbell
Janet M. Campbell
Marjorie & Richard Cannity
Christina & Guy Caplan

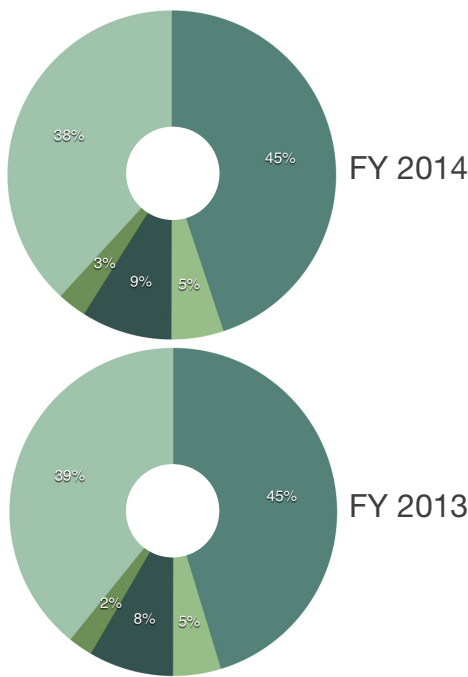
Diana & Michael Caplow
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Jane Clark & J.E. Pope
Lewis Clark
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Kathleen & Daniel Clarke-Pearson
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Margaret & George Cloud
Charles R. Coble
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Shirley Collins
Francesca & Rudolf Colloredo-Mansfield
Dwight Compton
Roberta & E.G. Cone
Christy & David Connell
Linda Convisser & Bruce Guild
Elaine & John Cooke
Jacob Cooley
Cynthia Cooper
Linda Y. Cooper
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Sue & Rick Copland
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Laura & John Cottoman
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Jessica & Jeff Coutu
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Kathy Cox & Tim Rowles
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Carmen & Charles Creech
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Daphne Cruze-Zug
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Caroline Du Bose
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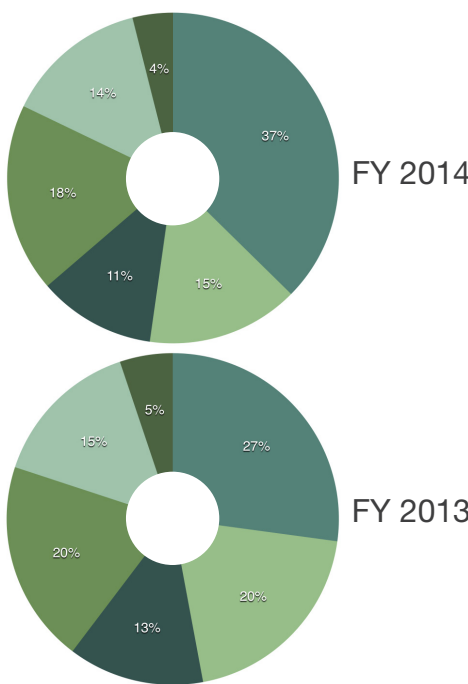
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Nancy E. Salkeld
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Financial Position



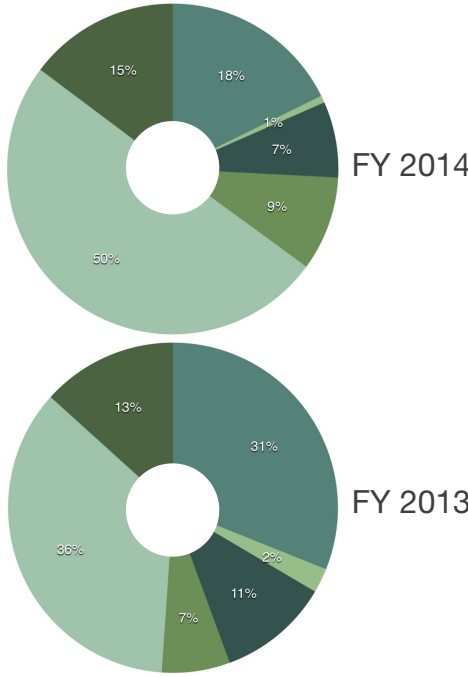
Financial Position	FY 2014	FY 2013
Assets		
Conserved Land & Easements	88,187,128	82,864,733
Other Assets	10,118,093	8,660,973
Total Assets	98,305,221	91,525,706
Net Assets		
Unrestricted	17,541,419	15,308,243
Temporary Restricted	5,622,439	4,419,594
Permanently Restricted	75,000,771	71,706,114
Total Net Assets	98,164,629	91,433,951
Total Liabilities	140,592	91,755
Total Net Assets & Liabilities	98,305,221	91,525,706
Restricted Stewardship & Legal Defense Funds		
Total	2,254,358	1,804,487

How We Use Those Funds



How We Use Those Funds	FY 2014	FY 2013
Operating, Program, & Other Expenses		
Conservation Strategies	621,594	259,975
Stewardship of Land	247,090	172,867
Communications & Public Outreach	190,210	257,790
Management & General	307,174	193,019
Fundraising & Development	231,457	67,232
Depreciation Expense	65,405	1,305,252
Total Expenses	1,662,930	4,361,776
Net Activity	6,730,678	

How We Are Funded



How We Are Funded	FY 2014	FY 2013
Land Acquisition Revenue*	5,394,219	4,234,590
Operating, Program, & Other Revenue		
Individual Contributions	530,887	445,047
Workplace Giving	21,027	34,487
Foundation & Corporate Support	222,590	156,498
Government Support	277,069	95,783
Bequests (cash)**	1,505,615	510,000
Other Income	442,202	190,623
Total Operating, Program, & Other Revenue	2,999,390	1,432,438
Total Revenues	8,393,608	5,667,028

* Includes grants for land acquisitions and gifts of land
** Restricted for the conservation, preservation, and stewardship of land

TLC receives contributions and government support for the purchase of conservation lands and easements. This restricted revenue is not available for TLC Operations.

TLC's responsibility for conserved land does not end when it acquires that land, in fact, it is just the beginning. TLC is responsible for stewarding and managing its land and easements to ensure their conservation values are protected in perpetuity. TLC's endowed funds provide the long-term support for the stewardship of its conservation land and easements.

[1] Funds held at community foundations are considered "agency funds" and are not reflected on TLC's balance sheet as an asset.



2013 - 2014 Annual Review of Donors & Financial Activity

Being fiscally responsible goes hand-in-hand with our environmental conservation efforts. Being good stewards of green spaces and working lands is how we give back and show our appreciation for our community and donor's generosity.

NOTE: The financial results shown here are derived from Triangle Land Conservancy's audited financial statements for fiscal years 2013 (July 2012 - June 2013) and 2014 (July 2013 - June 2014). Both years received clean audit opinions. The complete audited financial statements for TLC can be found on triangleland.org.