A Letter from TLC’s Chairperson

Fiscal year 2013 (July 1, 2012 – June 30, 2013) was a simultaneously memorable, tumultuous, and transformational time for Triangle Land Conservancy. The memorable part was that FY2013 marked the 30th anniversary of TLC – thirty highly successful years for conservation as indicated by the nearly 16,000 acres that were protected, the opening of 7 public nature preserves, the hundreds of nature walks and events that connected people with nature, and our work in partnerships with others in the region to safeguard our precious drinking water. Ours is a legacy of which we can all be very proud.

We also witnessed enormous changes in the organization over the 2013 fiscal year. TLC’s president, Kevin Brice, resigned in the spring of 2012. Kevin had been with TLC as both a volunteer and a staff member for roughly 2/3 of its existence, so his departure meant a major loss of leadership and institutional memory. Following his resignation, the board of directors was fortunate to have obtained the temporary services of veteran non-profit executive Tom McGuire. Tom did a splendid job of managing TLC for several months in the interim while a search committee for a new executive director was at work.

I had the privilege of chairing the search committee, which was composed of board members Bill Holman and Joan Sieffert Rose, and former TLC board chairs Liz Rooks and John McAdams. We received over 70 applications and, from these, identified several outstanding candidates. Any one of the finalists could have capably managed TLC, but one person – Chad Jemison – stood out as a person with vision, energy, and an ability to thrust TLC into the top ranks of land trusts nationally. The Board unanimously voted to offer him the position, and we were delighted when he accepted. Chad began his new duties in October 2012.

He plunged into his work with gusto – working with the staff, learning about TLC and its properties, meeting members and donors, working on a new business model to fund the organization, and all the other duties expected of an executive director. During this whirlwind period, we unfortunately lost several experienced and dedicated staff members. The board is grateful for their steadfast commitment to TLC’s mission during their tenure. Momentum is naturally slowed for a time when so many people with key skills and institutional memory depart. This was, by definition, a tumultuous time for TLC.

But the good news is that it was also a transformational time. Because of dramatic reductions in funds available for conservation, it has been clear for some time that the formula for past successes was no longer operative. Chad and the board recognized that the most important immediate task was to fill each open position with persons who had the requisite skills as well as a high level of energy and enthusiasm for the new directions needed to take TLC effectively into its fourth decade and beyond. Largely through Chad’s efforts, TLC was able to attract an outstanding, highly skilled team of professionals. Even though the recruiting was done nationally, most positions were able to be filled with people living in the Triangle area. This has helped significantly in allowing the new staff to get up and running with minimal down time. None of the new hires took office until July in fiscal year 2014, but the naming of the new team was truly transformational for TLC. I am anxious to have all TLC members meet them. I know you will be impressed.
In spite of the many changes, the conservation staff of TLC – Leigh Ann Hammerbacher, Bo Howes, and Walt Tysinger – continued to pursue aggressively our mission of protecting important conservation lands in the Triangle. In the course of 12 months, this team conserved roughly 150 acres of wildlife habitat and working lands, 10,000 feet of streamside buffers, developed 14 forest stewardship plans with landowners, and planted nearly 2,000 trees at our White Pines Nature Preserve.

One of our greatest achievements in FY2013 was the opening of our seventh nature preserve. In October, 2012, TLC held a ribbon cutting ceremony at Horton Grove Nature Preserve, just north of Durham. About 500 people attended the event. Horton Grove has already become one of our more popular preserves.

All of our conservation efforts relate directly to four targeted public benefits: safeguarding our drinking water, protecting wildlife habitat, supporting local farms and food, and connecting people with nature. As a regional land trust, we have come to realize over our thirty-year history that our conservation work is deeply rooted in protecting land for these key benefits rather than protecting it from something.

I am convinced that, by building on the successes of our first 30 years, we now have the organization and the people in place to increase dramatically our presence in the Triangle and to propel Triangle Land Conservancy into the top ranks of effective land conservation organizations nationally. All of us who live, work, and play in our six-county area will be the beneficiaries.

Most importantly, all of us on the Board and the staff greatly appreciate the financial and volunteer contributions of our members in making TLC’s past and anticipated future successes possible. Thank you for your interest in, and support of, Triangle Land Conservancy.

Larry W. Tombaugh
Chairperson, TLC
Board of Directors
SUPPORTING LOCAL FARMS AND FOOD
Well-managed farms and associated woodlands enhance our community by producing food, wood products, and other crops, by sustaining rural agriculture economies, and by providing clean water, wildlife habitat, scenic vistas, and educational opportunities. Local farms also supply fresh food to local markets. Farms and their heritage are vanishing from our landscape, once-gone, they are unlikely to return. We are losing our farmland and forests at an unmeasured rate – 106,000 acres of North Carolina farmland in 2010/2011 alone, it is more important than ever to conserve land.

PROTECTING WILDLIFE HABITAT
Natural areas and well-managed forests support healthy ecosystems and balance our built environment by providing habitat for native plants and animals. This habitat supports opportunities for research and education that reveal how human activities change the natural world that we depend on for food, air, water, and our very lives. Just over 170 years ago, 80% of North Carolinians lived in rural environments and 90% in urban. Today, those numbers are reversed. As many as 1.3 million people are expected to move into our region over the next three decades. The time to save important lands is now, before they are gone forever.

SAFEGUARDING DRINKING WATER SUPPLY
Abundant clean water is essential. People drink water, eat fish that grow in it, and use it for agriculture, industry, and recreation. Clean water is also as essential component of habitat for native plants and animals. Population growth in our community increases demand for clean water – we use more than ever before – while associated pollution has compromised the supply. 

CONNECTING PEOPLE WITH NATURE
Connecting people with nature is essential as we look to balance our increasingly indoor, urban lives. Opportunities for outdoor exercise and recreation (fresh air and contemplation) support our physical and mental health. TLC offers a variety of ways to connect with nature. On average children spend seven hours connected to a technological device, as childhood obesity continues to skyrocket. Reducing one of those hours with outdoor activities – like running through our nature preserves – improves the mental and physical health of parent and child alike.
Visit us at www.triangliland.org and see how you can get involved, volunteer, give, and help grow the community that we all enjoy.

2012-13 ANNUAL REPORT

We are excited to share with you - our dedicated members and supporters - the tremendous accomplishments we’ve made in 2012/2013. With your help, we have safeguarded clean water, protected wildlife habitat, supported our local ag community, and connected people with nature. To showcase how relevant your support is to our community, we have created an interactive website and produced five poignant mini documentaries. We hope you will find this report engaging and enlightening. We couldn’t have done it without you! Thank you!

Check out how your support was stewarded: annualreport.triangliland.org
Pioneering a Pathway to Community Conservation

TLC WORKS HAND-IN-HAND with COMMUNITIES in 6 Triangle counties

PROTECTING more than 16,700 acres of natural & working lands.

Abundant CleanWater is Essential.

PROTECTED 10,186FT of stream

6 water conservation PRESENTATIONS to LAND OWNERS

14 FOREST stewardship PLANS

Protecting Wildlife Supports Balanced Ecosystems.

1900 white pines

59 National Audubon Bird Count

700 NEW grass plugs

Feeding Our Communities by Supporting Local Ag.

24 WEEKS of fresh local produce

47 Families joined CSA program

$27K Earned in produce sales.

Connecting People with Nature Creates Stewards for the Future.

392 children participated in nature programs

740 participants & volunteers at TLC events

How We Are Funded

- Individual Contributions
- Bequests (Cash)*
- Workplace Giving
- Foundation & Corporate Support
- Government Support
- Other Income

Total Revenues

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Contributions</td>
<td>445,047</td>
<td>464,095</td>
</tr>
<tr>
<td>Bequests (Cash)*</td>
<td>510,000</td>
<td>—</td>
</tr>
<tr>
<td>Workplace Giving</td>
<td>34,487</td>
<td>22,306</td>
</tr>
<tr>
<td>Foundation &amp; Corporate Support</td>
<td>156,498</td>
<td>227,675</td>
</tr>
<tr>
<td>Government Support</td>
<td>95,783</td>
<td>268,060</td>
</tr>
<tr>
<td>Other Income</td>
<td>190,623</td>
<td>86,465</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td>1,432,438</td>
<td>1,068,601</td>
</tr>
</tbody>
</table>

*Restricted to Endowment for Land Stewardship & Management

Asset, Liability & Net Asset Summary

- Conserved Land & Easements
- Other Assets

Total Assets

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Conserved Land &amp; Easements</td>
<td>82,864,733</td>
<td>81,564,733</td>
</tr>
<tr>
<td>Other Assets</td>
<td>8,660,973</td>
<td>5,612,693</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>91,525,706</td>
<td>87,177,426</td>
</tr>
</tbody>
</table>

Accts. Payable & Accrued Liabilities

- Unrestricted
- Temporary Restricted
- Permanently Restricted

Total Net Assets

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>15,308,243</td>
<td>15,657,592</td>
</tr>
<tr>
<td>Temporary Restricted</td>
<td>4,419,594</td>
<td>1,032,366</td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td>71,706,114</td>
<td>70,382,217</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>91,433,951</td>
<td>87,072,175</td>
</tr>
</tbody>
</table>

**Total Liabilities & Net Assets**

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>91,525,706</td>
<td>87,177,426</td>
</tr>
</tbody>
</table>

Stewardship & Mgmt, Endowed Funds

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total</strong></td>
<td>1,804,486</td>
<td>1,189,976</td>
</tr>
</tbody>
</table>

Land Conservation Acquisitions

<table>
<thead>
<tr>
<th></th>
<th>FY 2013</th>
<th>FY 2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Gifts, Grants &amp; Purchases of Land)</td>
<td>4,234,590</td>
<td>5,674,648</td>
</tr>
</tbody>
</table>
Being fiscally responsible goes hand-in-hand with our environmental conservation efforts. Being good stewards of green spaces and working lands is how we give back and show our appreciation for our community’s generosity.

NOTE: The financial results shown here are derived from Triangle Land Conservancy’s audited financial statements for the years ended June 30, 2012 and 2013, which contain an unqualified audit opinion. The complete audited financial statements for TLC can be found on triangleland.org.
We are grateful for everyone who gives time, land and money to support TLC. The following list recognizes contributions made during the last fiscal year (July 1, 2012 to June 30, 2013). The list includes donors of restricted gifts and members who give unrestricted support. It does not include payments on pledges made in recognition of previous years.

Please contact the development office if you find an error or have a question or comment: 919-908-0515 or advancement@triangleland.org. (Please note that TLC appreciates gifts made through workplace giving programs).

**Riverside Society - King’s Corner**

1. **$25,000 - $49,000**
   - Lisa Davenport and John W. Terborgh
   - Anne and Fred Stratton
   - Sylvia and Don Stanat
   - Eve and Sherwood Smith
   - Robert Seymour
   - S & C Harvest Foundation, Inc.
   - Joan Seifert  Rose and Jim Rose
   - Gail and John Ray
   - Margaret Parker
   - Oak Fund of TCF*
   - Karen Perizzolo and Joel Mattox
   - Harriet and D.G. Martin
   - Lisa and Skip London
   - Nell Joslin
   - Hannelore and Konrad Jarausch
   - George and Alice Horton Fund of TCF*
   - Carolyn Kay Briggs and Christopher T. Hitt
   - John Hibbits
   - Julia Elsee
   - Tracy Mancini and Norris Cotton
   - Anonymous x 2
   - Kathleen and Todd Shapley-Quinn
   - Bertsch Family Charitable Foundation
   - River Society – Heron Circle

2. **Conservation Trust for NC**

3. **$10,000 - $19,999**
   - Ashley and John Wilson
   - Jennifer and Brian Vosburgh
   - Shirley Drechsel and Wayne Vaughn
   - Marcia Angle and Mark Trustin Fund of TCF*
   - John Pinto
   - Phyllis and Knowles Parker
   - Dexter Morris
   - Mary Dawson
   - Cindy Kaye Cook and Tom Cook
   - David Connelly
   - Susan and Chris Bush
   - Marisa and Josh Bryant
   - Gail and Tommy Bridges
   - Ann and Lex Alexander
   - Greg Abashian
   - Ken Walsh
   - Joe Tarlton
   - Polly and David Moreau
   - The McClernon Family
   - Lockridge Community Association
   - Mary and Ronald Helms
   - Kent Fiala
   - Jennifer and Doug Goddard
   - Karen and Charles Gosling
   - Andrea and David Rosenthal
   - Kim and Tim Brown
   - Lisa and Skip London
   - Nell Joslin
   - Hannelore and Konrad Jarausch
   - George and Alice Horton Fund of TCF*
   - Carolyn Kay Briggs and Christopher T. Hitt
   - John Hibbits
   - Julia Elsee
   - Tracy Mancini and Norris Cotton
   - Anonymous x 2
   - Kathleen and Todd Shapley-Quinn
   - Bertsch Family Charitable Foundation
   - River Society – Heron Circle

4. **$1,000 - $2,499**
   - Ashley and John Wilson
   - Jennifer and Brian Vosburgh
   - Shirley Drechsel and Wayne Vaughn
   - Marcia Angle and Mark Trustin Fund of TCF*
   - John Pinto
   - Phyllis and Knowles Parker
   - Dexter Morris
   - Mary Dawson
   - Cindy Kaye Cook and Tom Cook
   - David Connelly
   - Susan and Chris Bush
   - Marisa and Josh Bryant
   - Gail and Tommy Bridges
   - Ann and Lex Alexander
   - Greg Abashian
   - Ken Walsh
   - Joe Tarlton
   - Polly and David Moreau
   - The McClernon Family
   - Lockridge Community Association
   - Mary and Ronald Helms
   - Kent Fiala
   - Jennifer and Doug Goddard
   - Karen and Charles Gosling
   - Andrea and David Rosenthal
   - Kim and Tim Brown
   - Lisa and Skip London
   - Nell Joslin
   - Hannelore and Konrad Jarausch
   - George and Alice Horton Fund of TCF*
   - Carolyn Kay Briggs and Christopher T. Hitt
   - John Hibbits
   - Julia Elsee
   - Tracy Mancini and Norris Cotton
   - Anonymous x 2
   - Kathleen and Todd Shapley-Quinn
   - Bertsch Family Charitable Foundation
   - River Society – Heron Circle

5. **$1 - $249**
   - Ashley and John Wilson
   - Jennifer and Brian Vosburgh
   - Shirley Drechsel and Wayne Vaughn
   - Marcia Angle and Mark Trustin Fund of TCF*
   - John Pinto
   - Phyllis and Knowles Parker
   - Dexter Morris
   - Mary Dawson
   - Cindy Kaye Cook and Tom Cook
   - David Connelly
   - Susan and Chris Bush
   - Marisa and Josh Bryant
   - Gail and Tommy Bridges
   - Ann and Lex Alexander
   - Greg Abashian
   - Ken Walsh
   - Joe Tarlton
   - Polly and David Moreau
   - The McClernon Family
   - Lockridge Community Association
   - Mary and Ronald Helms
   - Kent Fiala
   - Jennifer and Doug Goddard
   - Karen and Charles Gosling
   - Andrea and David Rosenthal
   - Kim and Tim Brown
   - Lisa and Skip London
   - Nell Joslin
   - Hannelore and Konrad Jarausch
   - George and Alice Horton Fund of TCF*
   - Carolyn Kay Briggs and Christopher T. Hitt
   - John Hibbits
   - Julia Elsee
   - Tracy Mancini and Norris Cotton
   - Anonymous x 2
   - Kathleen and Todd Shapley-Quinn
   - Bertsch Family Charitable Foundation
   - River Society – Heron Circle

---

*TCF - Triangle Community Foundation*