

A Letter from TLC's Chairperson

Fiscal year 2013 (July 1, 2012 – June 30, 2013) was a simultaneously memorable, tumultuous, and transformational time for Triangle Land Conservancy. The memorable part was that FY2013 marked the 30th anniversary of TLC – thirty highly successful years for conservation as indicated by the nearly 16,000 acres that were protected, the opening of 7 public nature preserves, the hundreds of nature walks and events that connected people with nature, and our work in partnerships with others in the region to safeguard our precious drinking water. Ours is a legacy of which we can all be very proud.

We also witnessed enormous changes in the organization over the 2013 fiscal year. TLC's president, Kevin Brice, resigned in the spring of 2012. Kevin had been with TLC as both a volunteer and a staff member for roughly 2/3 of its existence, so his departure meant a major loss of leadership and institutional memory. Following his resignation, the board of directors was fortunate to have obtained the temporary services of veteran non-profit executive Tom McGuire. Tom did a splendid job of managing TLC for several months in the interim while a search committee for a new executive director was at work.

I had the privilege of chairing the search committee, which was composed of board members Bill Holman and Joan Siefert Rose, and former TLC board chairs Liz Rooks and John McAdams. We received over 70 applications and, from these, identified several outstanding candidates. Any one of the finalists could have capably managed TLC, but one person – Chad Jemison – stood out as a person with vision, energy, and an ability to thrust TLC into the top ranks of land trusts nationally. The Board unanimously voted to offer him the position, and we were delighted when he accepted. Chad began his new duties in October 2012.

He plunged into his work with gusto – working with the staff, learning about TLC and its properties, meeting members and donors, working on a new business model to fund the organization, and all the other duties expected of an executive director. During this whirlwind period, we unfortunately lost several experienced and dedicated staff members. The board is grateful for their steadfast commitment to TLC's mission during their tenure. Momentum is naturally slowed for a time when so many people with key skills and institutional memory depart. This was, by definition, a tumultuous time for TLC.

But the good news is that it was also a transformational time. Because of dramatic reductions in funds available for conservation, it has been clear for some time that the formula for past successes was no longer operative. Chad and the board recognized that the most important immediate task was to fill each open position with persons who had the requisite skills as well as a high level of energy and enthusiasm for the new directions needed to take TLC effectively into its fourth decade and beyond. Largely through Chad's efforts, TLC was able to attract an outstanding, highly skilled team of professionals. Even though the recruiting was done nationally, most positions were able to be filled with people living in the Triangle area. This has helped significantly in allowing the new staff to get up and running with minimal down time. None of the new hires took office until July in fiscal year 2014, but the naming of the new team was truly transformational for TLC. I am anxious to have all TLC members meet them. I know you will be impressed.

Triangle Land Conservancy 514 S. Duke Street Durham, NC 27701. T 919.908.8809 F 919.908.6240 www.triangleland.org In spite of the many changes, the conservation staff of TLC – Leigh Ann Hammerbacher, Bo Howes, and Walt Tysinger – continued to pursue aggressively our mission of protecting important conservation lands in the Triangle. In the course of 12 months, this team conserved roughly 150 acres of wildlife habitat and working lands, 10,000 feet of streamside buffers, developed 14 forest stewardship plans with landowners, and planted nearly 2,000 trees at our White Pines Nature Preserve.

One of our greatest achievements in FY2013 was the opening of our seventh nature preserve. In October, 2012, TLC held a ribbon cutting ceremony at Horton Grove Nature Preserve, just north of Durham. About 500 people attended the event. Horton Grove has already become one of our more popular preserves.

All of our conservation efforts relate directly to four targeted public benefits: safeguarding our drinking water, protecting wildlife habitat, supporting local farms and food, and connecting people with nature. As a regional land trust, we have come to realize over our thirty-year history that our conservation work is deeply rooted in protecting land for these key benefits rather than protecting it from something.

I am convinced that, by building on the successes of our first 30 years, we now have the organization and the people in place to increase dramatically our presence in the Triangle and to propel Triangle Land Conservancy into the top ranks of effective land conservation organizations nationally. All of us who live, work, and play in our six-county area will be the beneficiaries.

Most importantly, all of us on the Board and the staff greatly appreciate the financial and volunteer contributions of our members in making TLC's past and anticipated future successes possible. Thank you for your interest in, and support of, Triangle Land Conservancy.

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Larry W. Tombaugh Chairperson, TLC Board of Directors



SUPPORTING LOCAL FARMS AND FOOD

Well-managed farms and associated woodlands enhance our communities by producing food, wood products, and other crops; by sustaining rural agricultural economies; and by providing clean water, wildlife habitat, scenic vistas, and educational opportunities. *Local farms also supply fresh food to local markets. Farms and their heritage are vanishing from our landscape; once gone, they are unlikely to return. We are losing our farmland and forests at an unprecedented rate – 100,000 acres of North Carolina farmland in 2010/2011 alone. It is more important than ever to conserve land.*





PROTECTING WILDLIFE HABITAT

Natural areas and well-managed forests support healthy ecosystems and balance our built environment by providing habitat for native plants and animals. This habitat supports opportunities for research and education that reveal how human activities change the natural world that we depend on for food, air, water, and our very lives. Just over 100 years ago, 80% of North Carolinians lived in rural environments and 20% in urban. Today, those numbers are reversed. As many as 1.3 million people are expected to move into our region over the next three decades. The time to save important lands is now, before they are gone forever.





SAFEGUARDING DRINKING WATER SUPPLY

Abundant clean water is essential. People drink water, eat fish that grow in it, and use it for agriculture, industry, and recreation. Clean water is also an essential component of habitat for native plants and animals. Population growth in our community increases demand for clean water – we use more than ever before – while associated pollution has compromised the supply.





CONNECTING PEOPLE WITH NATURE

Connecting people with nature is essential as we look to balance our increasingly indoor, urban lives. Opportunities for outdoor exercise and recreation, fresh air and contemplation support our physical and mental health. TLC offers a variety of ways to connect with nature. On average children spend seven hours connected to a technological device, as childhood obesity continues to skyrocket. Replacing one of those hours with outdoor activities – like running through our nature preserves – improves the mental and physical health of parent and child alike.

Visit us at www.triangleland.org and see how you can get involved, volunteer, give, and help grow the community that we all enjoy.





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TRIANGLE LAND CONSERVANCY We are excited to share with you - our dedicated members and supporters - the tremendous accomplishments we've made in 2012/2013. With your help, we have safeguarded clean water, protected wildlife habitat, supported our local ag community, and connected people with nature. To showcase how relevant your support is to our community, we have created an interactive website and produced five poignant mini-documentaries. We hope you will find this new format engaging and enlightening. We couldn't have done it without you!

Check out how your support was stewarded: annualreport.triangleland.org

Pioneering a Pathway to **Community Conservation**

TLC WORKS HAND-IN-HAND in 6 Triangle counties



Horton Grove: OPEN

Abundant **Clean Water** is Essential.



water conservation PRESENTATIONS to LAND OWNERS

70

NEW grass plugs

FOREST stewardship PLANS



Protecti nc pines Wildlife Supports Balanced Ecosystems



Feeding Our **Communities** by Supporting Local Ag.

produce **47 Families** ▲ joined CSA program

24 WEEKS

of fresh local

\$27K Earned in produce sales

tlc

Connecting People with Nature Creates stewards

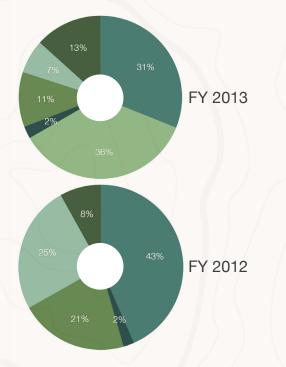


children participated in nature programs

for the Future.

participants & volunteers at TLC events

A Financial View of Our Operations & Programmatic Work.



How We Are Funded	FY 2013	FY 2012
Individual Contributions	445,047	464,095
Bequests (Cash)*	510,000	_
 Workplace Giving 	34,487	22,306
Foundation & Corporate Support	156,498	227,675
Government Support	95,783	268,060
Other Income	190,623	86,465
Total Revenues	1,432,438	1,068,601

*Restricted to Endowment for Land Stewardship & Management

^{39%} ^{46%} FY 2013		Asset, Liability & Net Asset Summary	FY 2013 FY 2012
	FY 2013	Conserved Land & Easements	82,864,733 81,564,733
1%		Other Assets	8,660,973 5,612,693
5%		Total Assets	91,525,706 87,177,426
40% 46% FY		Accts. Payable & Accrued Liabilities	FY 2013 FY 2012
	FY 2012		15,308,243 15,657,592
01/		Temporary Restricted	4,419,594 1,032,366
2% 9% 3%		Permanently Restricted	71,706,114 70,382,217
		Total Net Assets	91,433,951 87,072,175
		Total Liabilities & Net Assets	91,525,706 87,177,426



Stewardship & Mgmt, Endowed Funds	FY 2013	FY 2012	
Total	1,804,486	1,189,976	
Land Conservation Acquisitions	FY 2013	FY 2012	
(Gifts, Grants & Purchases of Land)			

(Gifts, Grants & Purchases of Land)

Total

4,234,590 5,674,648

Being fiscally responsible goes hand-in-hand with our environmental conservation efforts. Being good stewards of green spaces and working lands is how we give back and show our appreciation for our community's generosity.







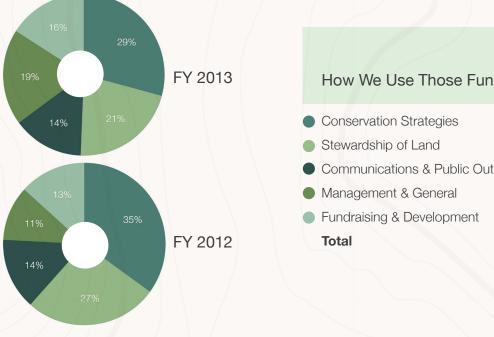


TLC's balance sheet as an asset. no betoelfer ton are and "sbaul Band "agent" موجدها "agent" agent are not reflected on "LI" الما ما ما ما ما ما

stromart for the stewardship of its conservation land and easements. their conservation values are protected in perpetuity. TLC's endowed funds provide the long-term the beginning. TLC is responsible for stewarding and managing its land and easements to ensure TLC's responsibility for conserved land does not end when it acquires that land, in fact, it is just

easements. This restricted revenue is not available for TLC Operations. TLC receives of contributions and government support for the purchase of conservation lands and

How We Use Those Funds	FY 2013	FY 2012	
Conservation Strategies	354,369	459,533	
Stewardship of Land	259,725	348,294	
Communications & Public Outreach	172,867	187,135	
Management & General	233,012	143,106	
Fundraising & Development	193,019	174,310	
Total	1,212,992	1,312,378	





We are grateful for everyone who gives time, land and money to support TLC. The following list recognizes contributions made during the last fiscal year (July 1, 2012 to June 30, 2013). The list includes donors of restricted gifts and members who give unrestricted support. It does not include payments on pledges made and recognized in previous fiscal years.

We have worked hard to ensure that names and gift levels are correct, but please contact the development office if you find an error or have a question or comment: 919-908-0051 or advancement@triangleland.org. (Please note that TLC appreciates gifts made through workplace giving campaigns. Please let us know if you are giving this way so that we can thank you!)

\$50,000 + Anonymous

Conservation Trust for NC State of North Carolina Department of Justice \$25,000 - \$49,000 F.M. Kirby Foundation, Inc. NC Department of Agriculture The Burt's Bees Greater Good Foundation \$10,000 - \$24,999 Aveda Institute Chapel Hill Department of Interior Fish & Wildlife Services Wind Point Foundation River Society – Heron Circle \$5,000 + Anonymous Bertsch Family Charitable Foundation Gail Boyarsky and Walter Fowler Centrex Properties, Inc. Ruth and Stephen Grant Grace Jones Richardson Trust Pam and Brad Hemminger

Pam and Brad Hemminger Jean Hodder Caroline and Danny Kadis Jennifer D'Arcy Maher Janis McFarland and Rich McLaughlin R. Peyton Woodson, III United Way of the Greater Triangle River Society – Kingfisher Circle \$2,500 - \$4,999 Nancy Tannenbaum and John Becton Land Trust Alliance Land Irust Alliance Manning, Fulton and Skinner, P.A. Kathleen and Todd Shapley-Quinn Lisa Jones and Ken Smith Cathy Pascal and Ron Strom

River Society \$1,000 - \$2,499 Anonymous x 2 Sandra and John Atkins Karen and Joe Bearden

Phil Blank Gloria Blythe Gioria Biythe Deanne and Kirk Bradley Mary Mac and Tom Bradshaw Mary and Kevin Brice Irene and Alan Briggaman Brenda and H. Keith Brodie May and Cotton Bryan May and Cotton Bryan Libby and Lee Buck Claire Horne and Aris Buinevicius Stacey and John Burkert Monica Kraft and Chuck Cairns Martha Ann Keels and Dennis Clements Coronaca Fund of TCF* Tracy Mancini and Norris Cotton Linda and Rufus Edmister Iulia Elsee Julia Eisee Anne Stoddard and Ron Gallagher Adele and Willard Gidwitz Family Foundation Stella Boswell and Craig Heinly Wendy F. Greene-Helms and Russell Helms John Hibbits Sara Hill Sara Hill Carolyn Kay Briggs and Christopher T. Hitt Stephanie Bass and Bill Holman Ella Ann L. & Frank B. Holding Foundation George and Alice Horton Fund of TCF* Mary and Jonathan Howes Hannelore and Konrad Jarausch Mary Joslin Nell Joslin Rudy Juliano Claudia Kadis Margaret and Thomas Keller Betty P. Kenan Nan and Bob Keohane Thomas Krakauer Thomas Krakauer Cathy and Randy Lambe Ayden R. Lee, Jr. Lisa and Skip London Manning, Fulton and Skinner, P.A. Cathy Murphy and John S. Manuel Harritet and D.G. Martin Succo and Robert McClasaban Harrier and D.G. Martin Susan and Robert McClanahan TH Maren/ SK Fellner Fund at TCF* Karen Perizzolo and Joel Mattox Sean and Ranee Montgomery Chris and Mitch Mumma Laura and Chuck Neely Oak Fund of TCF* Oak Fund of ICF⁺ Margaret Parker Carolyn and Wade Penny Ona and Peter Pickens Prentice Foundation Elizabeth C. and John J. Pringle Beatrice and Leonard Prosnitz Suzie and Alfred Purrington Gail and John Ray Gail and John Ray Susan Reimer Juliann Tenney and Bill Reppy Andrea Rohrbacher Joan Seifert Rose and Jim Rose Lori and Tim Rowe S & C Harvest Foundation, Inc. S & C Harvest Foundation, Inc. Robert Seymour Pam Troutman and James W. Smith Eve and Sherwood Smith Joyce and Fred Sparling Phil Spiro Sylvia and Don Stanat Francine and Don Stephenson Anne and Fred Stratton Anne and Fred Stratton Patti and Stan Stutts Annie and Patrick Sullivan Hayden and Bud Taylor Lisa Davenport and John W. Terborgh Nancy and Larry Tombaugh Trapani Family Charitable Fund of TCF*

River Society \$1,000 - \$2,499 (continued) Marcia Angle and Mark Trustin Fund of TCF* Debbie and Ken Tunnell Margaret and Dean Urban Denise and Stephen Vanderwoude Shirley Dreches and Wayne Vaughn Laura and Drayton Virkler Jennifer and Brian Vosburgh Ashley and John Wilson \$1,000 - \$2,499 (Organizations) Anonymous Clay Foundation - East Hedgehog Holdings, LLC IBM Matching Grants Program Just Give Network South Norcross Wildlife Foundation \$500 - \$999 Cara Stackpoole and Gordon Bolt Marilyn and John Brantley Norman Budnitz Shannon Bueker Peri and Damon Buus Sheila Kerrigan and Steve Clarke Anna Crawford Jennifer and Doug Daniels Marilyn and Jon Dutton Thomas Emmel Kent Fiala Jean Spooner and Robert Fisher Jean Spooner and Robert HS Dana Folley Lallie and David Godschalk Karen and Charles Goss Great Outdoor Provision Co. Mary and Ronald Helms Mary and Ronald Helms Virginia Hester IBM Employee Services Center Anne-Marie Ljung Lockridge Community Association Anne Nelson Loeb Betty and Jeff Masten The McClernon Family Polly and David Moreau Bonnie Newel and Richard Newell George W Newton George W. Newton Chris and Bob Nutter Tess and Bill O'Brien Karri and Edward Olefirowic Cindy and Gregg Pacchiana Laura and Matthew Roe Babara and Jonathan Sheline Jenna Staples Jenna Staples David Stephen Joe Tarlton Dale Threatt-Taylor and Barrington D. Taylor, Jr. Vision Fund of TCF* Ken Walsh \$250 - \$499 Anonymous x 3 Greg Abashian Ann and Lex Alexander Laura Heyneman and Owen Astrachan Natalie and Stacy Barbour Jack Blackmer William Blau Susan Bowers Susan Bowers Rose and Saul Boyarsky Gail and Tommy Bridges Marisa and Josh Bryant Susan and Chris Bush Pamela and William Camp Pamela and William Camp Becky Carver Mary and Jack Clayton David Connelly Cindy Kaye Cook and Tom Cook Art and Jean Cooper Martene C. Coulter Mary Dawson Mary Dawson John Dorney Anna Dorsett Jennifer Farrir Susan Lamb and Kent Fawcett Howard Fitts Janet D. Fleming Gail, Grant and David Fowler Angie Frizzell Angie Frizzell Gary Gartner Jeffrey Glass Julie and Warren Grill Marie and Sam Hammond Carolyn M. Happer Elizabeth and Albert Harris Eric Hawins Eric Hawkins Eric Hawkins Barbara Harvey and Keith Jensen Jewish Community Foundation- Jewish Federation Durham-Chapel Hill Ellen and Charles Johnson Tracy and Jim Joseph Barbara and Don Kennedy Ellen Carcilly and Erack Kaphaus Ellen Cassilly and Frank Konhaus

Hans Krusa Amy Lewis Ralph and Marie Liebelt Dell Little Elizabeth Wintermute and John Little Richardson McKelvie Margaret and Ross McKinney Elizabeth L Macro Elizabeth L. Moore Elizabeth L. Moore Julie Moore Dexter Morris Martha and Charles Oldham Susan Freya Olive Oliver Orr Phyllis and Knowles Parker Diane and Jeffrey Pettus

Hans Krusa

John Pinto

Prescott Family Charitable Trust Charlotte and John Presley Susan and Vikram Rac Robert Reece Gail Wood and Gary Richman Karsten and Carol Rist Surinda and Michael Roberson Gloria and Jim Rolls Mary Ross Molly and Timothy Sanford Molly and Timothy Santord Harriett and Geoff Sayre-McCord Kathleen Scharl Brenda Berlin and Kevin Schulman Cece and Peter Scott Sarah and Jon Scott Melissa and Rainey Sellars Rebecca Boston and Scott Shore Forrest Smith Liz and John Snyder Mark Soticheck Julie and Rick Staelin Julie and Rick Staelin Maxine and Alan Stern Stidham Family Fund of TCF* Unitarian Universalist Fellowship of Raleigh Svetsky-Van der Horst Fund of TCF* Michael Throop Barbara and John Vandenbergh Page and James Vernon Lee and Bruce Vrana Kate Scholberg and Christopher Walter Wellspring Fund of TCF* Deborah Dean and Tom Wenger Margaret Stetson and Bruce Wilks Betty Williamson Rosalyn and Kenneth Winter Rosemary and Smedes York Rosemary and Smedes York

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Kathy and Allen Boyer Anne Margaret and Richard Braham Beverly Branaman Jo Ellen Brandmeyer Yevonne Brannon and William Clifford Patti and Bill Brideson George Brine Jane Brinkley Natalie Britt Eleanor and Bob Broadus David Brooks James Brosnan James Brosnan Margaret Alice Brown Regan and Robert Brown Jennifer and Joe Bryan Louise and Charles Bryan Thomas Bryan Sarah Goddin and Scott Bryan Regan and Robert Brown Jill and Al Brvant Jill and Al Bryant Kathie and Ed Bryson Thomas Bucheit and Kori Flower Charles Bugg Kathy and Gary Bulman Earline and Phil Bunn Patricia and David Burgess William Burlingame Dottie Burns Joan and Maurice Bursey Harry Cable Lee Calhoun Janet M. Campbell Janet E. Campbel Janet Campbell Priscilla Canady Priscilla Canady Marjorie and Richard Cannity Lydia Wegman and Robert Cantwell Angelo Capparella Carolina Kayak Club Carolina Tarwheels Bicycle Club Carolina larwneeis Bicycle Pat and Ray Carpenter Jonathan (Steven) Carr Thomas Carson Ann and Derb Carter Susan and Charles Carter Claire and Henry Castner Pill Cauron Claire and Henry Lastner Bill Causey Betty Chaika-Hawkins Marianna and Lloyd Chambless Eliska Chanlett Barbara and John Chapman Linda Chappell Jean and Art Chard Jean keyk Jean and Art Chard Lewis Cheek Nancy and Neal Cheek John Cheesborough Ellica Church John C. Clamp Alan Clark and Mike Gantt Wayne Clark Kathrvn and Chris Clarke Laura Wenzel and Jeffrey Cobb Laura Wenzel and Jeffrey Col Charles Coble Jane Kendall and Ran Coble Deborah Cohen Margaret and Jeffrey Cohen Colony Woods Garden Club Jen Colletti Jen Colletti Shirley Collins Francesca and Rudolf Colloredo-Mansfield Judith Kramer and Lloyd Comstock Roberta and E.G. Cone Carolyn and W. Robert Connor Mary Beth Tobin and John Connors Reherca Code Rebecca Cook Elaine and John Cooke Jacob Cooley Linda Y. Cooper Jean and B.J. Copeland Sue and Rick Copland Ralph Corey Nancy Cormany Paula G. Cothren Paula G. Cothren R.W. Cotton Laura and John Cotterman Kathryn Coulter Jessica and Jeff Coutu Covidien Matching Gift Program Heather and Burton Craige Elliot Cramer Elliot Cramer Lorraine A. Cramer Carmen and Charles Creech Laurie Dunn and Crawford Crenshaw Linda and Earl Creutzburg Sam Crittenden Sam Crittenden Asta Crowe Deborah and James Cryer Rita and Frederick Cubbage Cure Nursery Gail Curry Elisabeth Curtis and Betsey Granda Stephanie Curits Stephanie Curits Rufus Dalton M. Joanne and James Damon M. Joanne and James Damon Judy Morgan-Davis and Robert Davis Amy and Matt Dean Judith Dearlove Barbara and Allen Dearry Carol Hogue and Gordon DeFriese Laurel Degernes Ann and Robert DeMaine Kathleen and Channing Der Anne and Jeff Derby Chris DeRolph Becky and Chris Desjardins Susan Deter Marion and Howard Diamond Patricia Dickinson Fred Dietrich

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